**Additional Form:**

Please complete the **attached form** by putting Y or N to indicate if you have the essential and or desired skills listed below and include it in the **same file as your cover letter** when submitting your application.

We appreciate your time and effort in putting together a thoughtful application. If your profile meets the criteria, we look forward to getting to know you better!

Form

|  |
| --- |
| 1. **Qualifications, Experience and Skills** (E: Essential; D: Desirable) |
| |  |  |  | | --- | --- | --- | | **Qualifications** | Y/N |  | | Bachelor’s degree in a subject relevant to the work areas (Economics, Energy, Environment, European studies) of the Resilient Economies Team |  | E | | Post graduate, professional or vocational qualification in a subject relevant to the work areas of Resilient Economies |  | D | | **Experience** |  |  | | **Minimum 10 years of experience in leading acquisitions and winning work (EU commission, EC services amongst others)** |  | E | | **Experience in leading and managing projects in the field of Energy Transition, Circular Economy, or Sustainability transition within industries with a value of at least EUR 1.5 million.** |  | E | | **Experience in managing projects (contracts of minimum EUR 200k) in the EU and at least 5 MS in the last 10 years** |  | E | | Successfully led and developed diverse teams |  | E | | Demonstrated strategic and operational leadership, management and development of commercial and pricing strategies for bids |  | D | | Built a successful track record of delivering and work-winning (contracts of minimum EUR 800k) from EU institutional clients |  | E | | Experience in international market acquisitions and understanding of key donors |  | D | | Solid understanding of EU market consultancies, EU work programme and EU DG project work experience |  | E | | Experience in leading teams/line management |  | E | | Led the delivery of consultancy and research services to support public sector clients in thematic fields (particularly Greening sectors and the Energy Transition) relevant to Ecorys |  | E | | **Skills** |  |  | | Leadership and organisational skills |  | E | | Strong writing and analytical capacity |  | E | | Strategic thinking and problem solving |  | E | | Commercial skills and a can-do, entrepreneurial attitude |  | D | | High level cross cutting expertise in various methodologies research, evaluations and TA |  | E | | High levels of Project management experience |  | E | | Client and contractor management |  | E | | Negotiation and stakeholder management |  | E | | Enterprising and innovative |  | D | | Networking and stakeholder engagement |  | E | | IT literacy in MS Office environment |  | E | | Excellent written and verbal communication in English |  | E | | English Language proficiency |  | E | | Financial management and accounting particularly commercial know-how in reducing project slippage |  | E | |