**Additional Form:**

Please complete the **attached form** by putting Y or N to indicate if you have the essential and or desired skills listed below and include it in the **same file as your cover letter** when submitting your application.

We appreciate your time and effort in putting together a thoughtful application. If your profile meets the criteria, we look forward to getting to know you better!

Form

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| --- |
| 1. **Qualifications, Experience and Skills** (E: Essential; D: Desirable)
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| --- | --- | --- |
| **Qualifications**  | Y/N |  |
| Bachelor’s degree in a subject relevant to the work areas (Economics, Energy, Environment, European studies) of the Resilient Economies Team  |  | E |
| Post graduate, professional or vocational qualification in a subject relevant to the work areas of Resilient Economies  |  | D |
| **Experience** |  |  |
| **Minimum 10 years of experience in leading acquisitions and winning work (EU commission, EC services amongst others)**  |  | E |
| **Experience in leading and managing projects in the field of Energy Transition, Circular Economy, or Sustainability transition within industries with a value of at least EUR 1.5 million.**  |  | E |
| **Experience in managing projects (contracts of minimum EUR 200k) in the EU and at least 5 MS in the last 10 years** |  | E |
| Successfully led and developed diverse teams |  | E |
| Demonstrated strategic and operational leadership, management and development of commercial and pricing strategies for bids  |  | D |
| Built a successful track record of delivering and work-winning (contracts of minimum EUR 800k) from EU institutional clients  |  | E |
| Experience in international market acquisitions and understanding of key donors  |  | D |
| Solid understanding of EU market consultancies, EU work programme and EU DG project work experience  |  | E |
| Experience in leading teams/line management  |  | E |
| Led the delivery of consultancy and research services to support public sector clients in thematic fields (particularly Greening sectors and the Energy Transition) relevant to Ecorys |  | E |
| **Skills**  |  |  |
| Leadership and organisational skills |  | E |
| Strong writing and analytical capacity  |  | E |
| Strategic thinking and problem solving |  | E |
| Commercial skills and a can-do, entrepreneurial attitude  |  | D |
| High level cross cutting expertise in various methodologies research, evaluations and TA  |  | E |
| High levels of Project management experience  |  | E |
| Client and contractor management |  | E |
| Negotiation and stakeholder management |  | E |
| Enterprising and innovative |  | D |
| Networking and stakeholder engagement  |  | E |
| IT literacy in MS Office environment |  | E |
| Excellent written and verbal communication in English |  | E |
| English Language proficiency  |  | E |
| Financial management and accounting particularly commercial know-how in reducing project slippage |  | E |

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