

## JOB DESCRIPTION

<b>Job Title</b>	Senior Economist (SRM)	<b>Grade</b>	3
<b>Reports to</b>	Associate Director/Director	<b>Date</b>	2026

### Job Purpose

The role of Senior Economists / Senior Consultants within the Policy and Research (P&R) Business Unit at Ecorys is to win and deliver research, evaluation and consultancy projects. The roles work across one or more of our policy sectors with our clients at UK, European and international levels.

Senior Economists / Senior Consultants take responsibility for managing and delivering medium sized research and evaluation contracts and work with Project Directors on larger-scale, longer-term research and evaluation projects, from work winning and inception to the final report and dissemination. Providing economic expertise such as VfM and cost-benefit analysis for larger projects across policy sectors. Providing effective project and client management, planning, and monitoring delivery to agreed timescales, ensuring quality, and liaising with wider Ecorys teams, contractors, partners, associates, as well as with corporate teams on compliance and commercial/financial project management..

Senior Economists / Senior Consultants contribute to business development and work winning. They actively pursue new business opportunities and develop and maintain client contacts. Helping develop one or more specific area of business development / market interest, winning new work and securing new opportunities. Developing the company's profile through business development and dissemination opportunities, such as through client presentations, sector events, website or social media channels and blogs.

### Principal Accountabilities/Tasks

- To deliver research, evaluation and consultancy work on time and to budget, to a high quality and to clients' satisfaction.
- To provide skills and applied experience in economic analysis, qualitative and quantitative methodologies, including expertise in designing and implementing a range of evaluation approaches and to design and undertake mixed methods research.
- To design, implement and oversee a range of quantitative research methods and techniques including designing and implementing data collection including surveys, sampling and use of administrative data. Overseeing data collection and data cleansing, data analysis and using appropriate (advanced) statistical analysis approaches.
- To design, implement, analyse and manage a range of qualitative methods including interviews, stakeholder engagement, focus groups, workshops etc.

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- To design, manage and deliver a range of evaluation approaches covering impact and process evaluation. Using theory of change and logic models and a range of experimental/quasi-experimental evaluation approaches. To design and provide econometric approaches and analyses.
- To provide economic evaluation approaches including cost benefit analysis, value for money assessment, economic impact and economic appraisal.
- To lead business development activity (EOIs, tenders, bids, proposals, frameworks) and contribute to winning new business in one or more policy areas and across one or more of our geographical markets (UK, EU, International). To lead on smaller or medium sized proposals and contribute to larger scale proposals. To take a role in contributing to, or leading client pitches.
- To effectively project manage to budget, client satisfaction and time, research, and evaluation projects following Ecorys protocols and systems efficiently and effectively.
- To provide clear and focussed intellectual and policy inputs to the development of both project proposals and project outputs, including the co-ordination of inputs and principal authorship of outputs (reports, summaries, blogs, articles, etc)
- To build and develop strong working relationships within the business unit, across the company and across the Ecorys Group by providing expert inputs into the work of others in respect of specific policy areas, linking into our global sectors (Resilient Economies, Climate and Environment, Security and Justice).
- To build and develop collaborations and relationships with potential partners, associates, other consultancies and experts, to develop business in specific policy areas.
- To develop the company's profile and undertake targeted business development and to represent the company at conferences, events and seminars, disseminate across web and social media channels and contribute to strategic policy debates.
- To share learning within the team (through bite-sized learning, 1:1's, coaching, mentoring, and support) and support the team's continuous improvement.
- To effectively line manage, coach and develop colleagues in grades one and two.
- To work collaboratively towards our team and company-based financial KPIs.
- To support corporate or team-focussed projects and to support recruitment activity on an ad hoc basis.
- Any other duties deemed commensurate to this role.